

Business Wizards, Inc.

Laser News, August 2007

Laser Training with Dr. Larry Lytle

Note: the opinions and ideas presented in the "Laser Training with Dr. Larry Lytle" section of this newsletter are those of Dr. Lytle only. No medical treatment claims are made or implied by the manufacturer of this laser equipment, Business Wizards, Inc., nor any distributor associated with this equipment. This equipment is sold and intended for veterinary use.

Eight years ago I was diagnosed with Multiple Myeloma, a bone marrow cancer typically having a 3-4 year survival rate. My wife is a vegetarian and switched me to that type of diet plus many herbs beneficial to cancer. Until recently Dr. Kushner of the Huntsman Cancer Institute in Salt Lake City treated me. Initial treatments used Thalomid (Thalomide) were effective in reducing the Myeloma protein. About 15-18 months ago I was approved for treatment using Revlamid and Dexamethasone. My body reacted badly to this medication. He then transferred me to the care of Dr. Jane Manola in Ivins, UT near my home in St. George, which minimized travel. She initially treated me with Velcade. About two months ago I asked to stop Treatment because of the side effects. I currently get a small dose of a Bone Hardener (Zometa) monthly along with blood work and 24-hour Urine tests to track the concentration of the Myeloma Protein. Blood tests have been in a range not causing concern. The Myeloma protein is slowly increasing. The Dexamethasone has caused Neuropathy with numbness and tingling and some pain in my feet and hands and significant pain in my thighs. My balance is also affected. I would appreciate your advice on how to most effectively use the Q1000 to treat this cancer. I am using the Belly Jelly and Laser Assist plus my brother cut some Popsicle sticks to use as proprioceptive guides.

It sounds like you are on some really toxic drugs. I know very little about cancer drugs but believe that it is always better to re-energize the cell with the Q1000 laser than to kill it with drugs. Continue to use Belly Jelly to detoxify and be sure and use two Geneflora in the AM and two in the PM to re-inoculate the bowel with healthy bacteria. The problem with strict vegetarian diets is getting a

balanced amino acid intact. Consult your Nutritionist to make sure you are getting a balanced amino acid diet. You need a balanced amino acid intact to rebuild the cells destroyed by the cancer. I suggest that you take a good quality digestive enzyme with all meals. The most complete protein with all the essential amino acids is egg. While you may not feel like it, some exercise is essential. Read Appendix A and Appendix F in my Low Level Laser User's Manual and follow that advice. The 1" piece of wood is for demonstration only and will only correct the faulty proprioception while it is in the mouth. You NEED something that you can wear all the time. What is the condition of your teeth? Have you lost any back molars other than wisdom teeth? If you are not wearing dentures or partial dentures, go to any dentist and have impressions taken a set of study models made. Then you send those to DEWOT LP and I will design you a set of proprioceptive guides that you can wear at all time except when eating. Be sure and practice the breathing rhythms as described in Appendix F. It is the best way to overcome the fear associated with cancer. Follow the recommendations for using the Q1000 as stated on page 47 of the Low Level Laser User's Manual.

A 70-year old with Radicalopathy that started 12 yrs ago with pins and needles in the right leg. He had an epidural after which he had severe pain in the right buttock, and injections in his spine, in 2003, which did not help. His aortic valve was replaced and he had a coronary by-pass. He is on warfarin and statins. Do you have any particular advice re this.

In cases like this follow the manual - it is MANDATORY that he wears MBT or EAPG or if he has a partial or full denture, he must increase the posterior support. While he is waiting to get his proprioceptive guides, he should get the Q Pack and begin immediately to treat himself by follow the directions under back and joint pain. Don't forget to use the 660 Enhancer on the acupoints if results are not satisfactory using just the Q1000 and 808

Enhancer. In the new manual for really, really tough pain cases, I have added Brennan's points for acupuncture using the 808. They are displayed in the middle of the page for back pain.

Upcoming Seminars Featuring Dr. Larry Lytle

- Aug. 4 San Francisco
- Aug 11 Colorado Spg.
- Sept 8 Auburn Hills
- Sept 15 Charlotte
- Sept 28 The famous "Buffalo Roundup"
Seminar in Rapid City, SD
- Oct 13 Kansas City
- Nov 3 Columbus
- Nov 10 Ventura
- Dec 1 Salt Lake City
- Dec 8 Sarasota

Don't miss your chance to see Dr. Lytle live in your area! Call 605-342-5669 for more details.

Ideas

Your Belief Systems Control You

From John Carlton (www.marketingrebel.com)

Your **belief systems** will screw your life up. Harken: All humans are a perverse lot when it comes to logic.

There isn't, and never has been, any kind of real "common sense" to be found throughout history. We like to *believe* we possess common sense, and also a clear-eyed view of the "truth".

But the key word there is "believe".

For most folks, common sense and truth are as real as the tooth fairy.

Ah, but here's the lesson for marketers: That same trap awaits *you*, every day.

It's the trap of drinking your own Kool-Aid... and not having anyone call you on it.

But that's the problem. When you *believe* you know a certain truth... and no one around you refutes that belief, or challenges you on it... then you start to confuse belief with *reality*.

And whether your belief is "I'm a bad ass outlaw"... or "I understand advertising"... or even "no one reads long copy"... then that belief can become cemented into your head as truth.

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Hey — we *all* suffer from the effects of an "echo chamber" at certain times in our lives. It just happens — we surround ourselves with people who think like us, we stop getting alternative input, and soon we start regarding everyone who doesn't think like us as the "Other".

That's just the way it is. That's what you believe. And what you believe *must* be true, because you believe it so deeply, and never question it.

Like I said... we all fall victim to belief systems. We all have a love/hate relationship with reality.

in the community of successful direct marketers, the question of long-copy versus graphics-heavy short-copy isn't even on the table anymore. It was settled long ago by guys who test, and pay attention to what *works*.

And here's the *way* it works: If you're selling something, you start at the beginning of your pitch, move through all the things you need to say to establish credibility, incite desire, hold attention, counter objections... and move your prospect through every *other* stage he needs to go through to get tweaked enough over your offer to pull out his wallet.

However, if you haven't tested anything... and you simply *believe* you "understand" what goes into good salesmanship because you've seen so many ads in your life that you **MUST** be an expert already... then please take a time out.

You need a reality check, dude.

Business owners who have something to sell... and want to *sell* it... had better pay attention to the successful marketers who actually understand and employ real salesmanship.

It's not entertaining... it's not often pretty... and it's not about "branding" or creating cool art.

I don't write long copy ads because I *enjoy* sweating out vast sales pitches.

Nah. I'm too lazy for that.

I write long copy ads because that's what *works*.

What you "think" about these ads is irrelevant.

That you don't "like" them is beside the point.

When your belief system butts up against reality, reality wins every single time... at least when money's on the line.

If A Child You Know Has Health Problems, You MUST Read This!

In February, both Physorg.com and The Scotsman reported on research that shows children watching television may be linked to several serious health problems ... and spending time in front of the computer screen at a young age may also be detrimental.

According to Dr. Aric Sigman, an associate fellow of the British Psychological Society and author of "Remotely Controlled: How Television Is Damaging Our Lives", *"It is the number of hours and the age at which they start which produces the biological effects. It is because of the medium, not the message that these effects are occurring."*

Dr. Sigman has identified 15 negative effects he claims can be blamed on watching television, and some of the most alarming are the links he claims to have found between long hours of television viewing and cancer, autism and Alzheimer's.

According to The Scotsman, *"...the consequences of television are far more serious. They range from myopia and attention deficit disorder to diabetes, autism, Alzheimer's and a generation whose brains are being numbed by on-screen imagery."*

The biggest problem appears to be the amount of time spent in front of it. By the age of six, a child will have already spent one year in front of the television. When time in front of the computer is added, those 11 to 15 now spend 55% of their waking lives – or 7.5 hours per day – watching television and computers.

Dr. Sigman claims the effect on the brain is not stimulating, but almost narcotic, numbing the areas of the brain stimulated by, for example,

reading. Attention spans fracture while at the same time, the brain is programmed to reward itself with the neurotransmitter dopamine for being able to cope with an onslaught of novelty on screen.

Dr. Sigman's work not only associates television watching with obesity, Alzheimer's, diabetes, attention span and the body cells' ability to heal wounds ... it claims a significant body of research now leads him to believe it is a major factor in reducing levels of the hormone melatonin.

According to Sigman, suppressing melatonin levels in this fashion may lead to children starting puberty much earlier than nature intended. What's more, the study found that children's resting metabolic rate decreased as the amount of TV they watched soared – meaning that physiological changes compounded the fact that they were not exercising.

No TV Under 3. Sigman said exposing children to fast-moving images at a very young age for a sustained time may inhibit their ability to sustain attention. And children who were left for long periods with only a screen to interact with, not only had less time to speak to adults, but also failed to develop social skills.

Dr. Sigman believes that children under 3 years of age show not watch TV, and those between 3 and 7 should be limited to only 30-60 minutes per day ... including so-called "educational" programming ... and maxing out at 2 hours per day for those ages 16 and older.

Message In A Bottle ... WATER

From the July/Aug issue of *Fast Company*
Here are some interesting ideas I found in a recent issue of *Fast Company* magazine.

✓ Americans spent more money last year on bottled water than on IPODS or movie tickets - \$15 BILLION!

✓ 24% of the bottled water we buy is tap water repackaged by Coke and Pepsi.

✓ Fiji Water produces more than a million bottles of water a day ... while more than 1/2 of the people in Fiji do not have reliable drinking water.

✓ 38 BILLION water bottles go into landfills every year ... in excess of \$1 billion dollars worth of plastic.

- ✓ If the water we use at home (tap water) cost what even cheap bottled water costs, our monthly water bills would run \$9,000.
- ✓ In blind taste tests, with waters at equal temperatures, presented in identical glasses, ordinary people can rarely distinguish between tap water, spring water, and luxury waters.
- ✓ In 1975 the average American drank 1.6 gallons of bottled water a year Last year we drank 28.3 gallons.
- ✓ San Pellegrino's 1-litre glass bottles are washed and rinsed ... with 2-litre's of mineral water ... before being filled.
- ✓ Americans went through about 50 billion plastic water bottles last year ... 167 for each person.

More On Belief ... Dr. Ben Altadonna

The fact that people in our society can hear, see or read the exact same thing and come to vastly different conclusions proves several important things you can use to grow your business.

First, "facts" usually play only a very limited role in how and why people make decisions. People make decisions based on pre-conceived notions they arrived at a long time ago. And here's the real kicker – if "actual facts" (like research) do not fit into someone's pre-conceived framework – they will be rejected – no matter what.

What exactly is belief? It is perhaps the most complex fusion of thought and emotion in the human mind. The need to believe is just as powerful an emotional force as the strongest desire for physical satisfaction.

Most adults have done their basic learning of these beliefs when they were children. To ask them to shatter even one of these already-established lines of belief – to plunge into uncertainty again – to be forced to reassemble their beliefs in new, untested ways – is to ask them to become children again. And – unless they are "frightened beyond belief," unless their entire conceptual world has crumbled around them – they simply will not do it.

The basic rule of belief, then, can simply be stated as this: "If you violate your prospect's established beliefs in the slightest degree – either

in content or direction – then nothing you promise him, no matter how appealing, can save your efforts."

But on the other hand, and even more important: "If you can channel the tremendous force behind his belief behind only one claim, no matter how small, then that one fully-believed claim will sell more goods than all the half-questioned promises. This channeling of belief is so powerful that, if properly directed, it will even support otherwise-absurd claims."

Every prospect has a pre-determined framework they use to determine what is right or wrong and what they are going to believe. So, one of the first things you want to do is determine what their belief system is. What do they already accept as true and what do they already reject as false. And then, always start by making statements you know they already believe as true. After you have made several such statements, you can start to gradually lead them to your conclusion.

Whether or not a prospect believes what you say in an advertisement ... or face-to-face ... is determined much more by what is said before the claim than the actual claim itself. Effective advertising, like effective literature, is built – not of words – but of reactions. We want to create a stream of acceptances, with a definite sequence and content and direction, by starting your ad with a statement that will be immediately and entirely accepted, and then building a chain of subsequent acceptances upon the first statement.

Dan Kennedy's *No B.S. Marketing Letter* (www.dankennedy.com)

Prospect Anxiety. As marketers, it's important for us to remember that, while we may be confident and self-reliant, most others are not. In other words, the more anxiety you can remove from your prospect/customer's experience with you, the more attracted to you they will be.

Years ago, I determined the number one reason that prospective patients made but failed to show up for appointments at chiropractor's offices was anxiety over the uncertainty of what to expect.

One good thing to remember is that people hate not knowing where they are going or what to expect or how they are supposed to behave or

dress. They hate looking foolish or feeling confused.

So I created a block of copy titled “Your X# of Questions Will Be Answered During Your First Visit” to provide them with a road map of what to expect.

So if you want to do some “micro work” on your business, dissect everything ... both stated and omitted ... that might make your prospects or customers anxious. Err on the side of informing.

On Luck. There is a belief system about luck that is dangerous, harmful and insidious. Vast numbers of people look at those who achieve wealth or fame or influence or power, and chalk it all up to luck – thus absolving themselves of any responsibility for their less satisfactory situation. Many people also believe they are cursed with relentless bad luck, again absolving themselves of responsibility. Two sides of a non-existent coin.

Renegade Millionaires do recognize the reality of good luck – but as just another of the many good things that come to those who hustle and learn and work and network and promote; not as random. We do not deny luck. We do not hope for or rely on luck. We expect and welcome good luck as the natural by-product of our initiative.

It seems good luck quite often arrives disguised as bad luck. Renegade Millionaires LIVE the “in every adversity lies the seed of equal or greater opportunity/achievement” as their own personal superstition.

When presented with an (apparent) adversity, how do you immediately react?

We believe that being fortunate is largely a matter of choice. That does not expand to ungratefulness. But gratitude never becomes guilt. Recognition of good fortune never extends to belief in a universal randomness divorced from behaviors and “triggers” totally within our control.

New Testimonials

See this month’s *Back Page* for results of the Q10 Testimonial Contest!

Random Ideas

To preserve our independence, we must not let our rulers load us with perpetual debt. Thomas Jefferson

The Back Page

I know, I know ... this isn't technically “The Back Page”, but I needed to start here in order to make everything fit properly.

In June & July, I gave you the opportunity to **win a Free Q10 laser valued at \$1300** by entering your laser testimonial in our **Q10 Testimonial Contest**. We received quite a few entries ... and each will be receiving some nice gifts for participating:

... Each entry will receive a \$15 Starbucks card with my thanks for participating.

... The four 1st prize winners will receive a \$50 gift certificate.

... And, the grand prize winner will receive a FREE Q10 laser valued at \$1300!

Thanks to all of you who participated. Your efforts are sincerely appreciated, and your success stories WILL help others realize that their lives can be improved with the incredible healing properties of low level laser therapy.

Because each story is so important, all entries follow. Winners will be announced at the end of this section.

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Gall Stones Gone After Laser Treatment!

The week before Christmas 2006, one of my patients developed terrible pain in the right abdomen. The pain was a “12” on a 10-point scale, and prompted her to get an MRI on December 20th. The MRI results showed, “*the gallbladder contains multiple large hyper-dense gallstones.*” I saw this patient on December 27th, and the abdominal pain was still intense, and I gave her the option of having a gallbladder flush – but due to her medical history she couldn’t handle the flush. I was resigned that she would probably need surgery.

However, I decided to use the Q1000 (Mode 3) over the liver/gallbladder for six minutes on the basis that it might help the cells function better ... and certainly wouldn’t hurt.

The patient came back in on January 3, 2007 and the pain and swelling in the abdomen were gone. We used the Q1000 again for six minutes over the liver/gallbladder and set another visit for the following week.

On January 10, 2007, with the abdominal pain and swelling still gone, we performed one more liver/gallbladder treatment with the Q1000.

On January 11, 2007, the patient had a diagnostic CT scan of the gallbladder (performed to establish the need for surgery to remove the gallstones.) The CT scan found *Normal Heptobiliary Scan – the gallbladder was normal and the stones were gone!*

My patient avoided a costly (both financially and from a health standpoint) surgery because 18 minutes of Q1000 treatments (at a total cost to her of only \$108) solved the problem. **Now that's what I call healthcare!**

Dr. Jaison Golojuh, DC, Butler, PA

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Unemployable & Facing A Group Home Due To Autism Our Son Now Holds A Job & Lives In His Own Apartment

My son Steven has Autism, and the negative side effects of the medications had so completely destroyed him that he was unemployable and facing permanent placement in a group home facility. While obviously not our primary concern (I wanted my son back) our anticipated out-of-pocket expenses for this type facility were in the \$2000 per month neighborhood.

At an Autism bio-medical conference four years ago, I was introduced to low level laser therapy and the Q1000 laser. Although the price tag seemed large, I was desperate to try anything that might get my son back and called my husband to discuss it with him. "It sounds like hooley", was his response, but as we were offered a satisfaction guarantee, we decided to give it a try anyway.

Steven would use Mode 2 (heart and brain) of the Q1000 for 15 minutes in the morning. In the afternoon, he used a custom mode for nerve regeneration for another 15 minutes. And in the evenings, a custom mode for serotonin/dopamine receptors for one final 15 minute period. He also

used Mode 1 on his eyes (closed eyelids) for one minute every other day.

Steven just happened to have his annual eye exam scheduled at the end of the guarantee period, and the optometrist wanted to know what he had been doing because **he was significantly less nearsighted then at his last visit!**

More importantly (as if improving his eyesight wasn't important enough!) ...

After Just 60 Days With The Q1000, Steven Was Able To Get (And Keep) A Job, And Within Only 6 Months He Was Able To Drive Independently And Move To His Own Apartment. Not bad for a device that sounded like "hooley!"

Patricia Knox, Houston, TX

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13-Year Old Dog "Sasha" Can't Move ... Until I Used My Q1000 on Him

My 13-year old American Eskimo dog Sasha is dying. He lies on the floor with all four legs to the side and can't stand up. I feed him on a flat dish so he can eat lying down, and have to push him from place to place in the grass so he can relieve himself. I decided to try my Q1000 on his back to help him move. I used Mode 2 and moved slowly from head to tail. Sasha seemed to love this treatment and looked at me like he was smiling. **After only a couple of 3-minute treatments he moved his legs and slowly stood up ...** my wife couldn't believe it! The next day I repeated the treatment and he stood again and was able to move short distances. The Q1000 is very helpful not only to people, but also to animals.

Eugene Lachocki, Edgewater, FL

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QLasers Add \$1400 Per Month To My Practice Revenue

I have consistently made an extra \$1400 per month in my practice using my Q1000 and 808 Enhancer ... around a 310% annual return on my initial investment! People love and actually request laser therapy, and it has added an entirely new dimension to my practice. Patients gladly pay for the results the Q1000 & 808 Enhancer

produce ... and the \$20 per visit I charge is in addition to their standard co-pay. It's very low-pressure - I like that and so do my patients. The Q1000 and 808 Enhancer have made a greater profit for my practice than I ever could have imagined!

Dr. Adam Story, DC, Camarillo, CA

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Severe Folliculitis Infections Cleared Up In Only 30 Days ... Without Antibiotics

Steven has been getting severe folliculitis infections, and has been on over six rounds of antibiotics during the first 5 months of the year. Using Mode 1 of the Q1000 ... and no further antibiotics ... the infections cleared up in less than 30 days!

Patricia Knox, Houston, TX

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Certified Nursing Assistant Uses Q1000 For Home-Bound Patients

I work as a certified nursing assistant doing home care for the elderly. It is difficult and stressful for them to leave their homes for treatments, and the Q1000 has made a huge difference in the in-home care I've been able to provide.

A 93-year old man had a big toe that was painful and appeared to be infected. I used the Q1000 a total of three 3-minute cycles (every other day) and the redness and pain disappeared.

A 94-year old woman had cellulites in her leg and spreading inflammation of the skin and subcutaneous structures. In a similar case a year earlier, the woman had been treated with intravenous antibiotics ... but she couldn't remember to take them this time. So I used my Q1000 over the infected area every other day for a total of six 20-minute treatments. The leg healed beautifully ... and because there were no drugs used, there were no drug side effects to deal with.

Ruth Sawall, Fremont, WI

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Diabetic Lowers Blood Sugar From 260 to 120 ... & Eliminates Predisone

Following Dr. Lytle's instructions, I began using the Q1000 (Mode 3) on my lower back for my Pancreas and directly over my Thyroid ... with dramatic results. As a result of this treatment regime, my blood sugar test scores have lowered from 260 down to 120 ... and have remained constant at the 120 level. And, I was able to stop taking the daily 15 mg Predisone treatments.

Ben Gieringer, Pleasanton, CA

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14 1/2 Year Old Dog "Jenney" With Severe Hip Arthritis Able To Play With Our Kids Again

Jenny, our 14 1/2 -year old dog has such severe arthritis in her hips that she could barely move her body to go outside. I started lasering her with Mode 1 of the Q1000, and within 30 days, she was able to run up and down the stairs after the kids and even jump on our bed to sleep at night.

Patricia Knox, Houston, TX

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Computer Specialist Gets "Repaired" ... While Fixing My Computer

Char, a computer specialist, was fixing my computer when I noticed she was wearing a leg brace. I reached for my Q1000, and while she continued to work, treated her leg over the brace. After one 3-minute session, she looked up and asked, "What are you doing there? This is wonderful, it doesn't hurt anymore!" She took her leg brace off, stood up and said, "I can walk without any pain at all!"

Eugene Lachocki, Edgewater, FL

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**Chiropractor Previously Limited By Time
To Only 3 Traditional Acupuncture
Treatments Per Day Is Able To Expand His
Practice ... And Service To His Patients ...
With Laser Acupuncture**

I love acupuncture, and perform it for a variety of conditions in my practice. But, since traditional acupuncture was so time intensive, I was forced to limit myself to doing no more than three needle acupuncture treatments per day.

When I added the Q1000 and 660 Enhancer to my practice, I was delighted to discover that I could get the same (or better) results treating each acupoint with the 660 Enhancer for only 30 seconds. This means that a 10-point treatment can be done in only five or six minutes!

And here's the kicker – most insurance companies won't pay for needle acupuncture which they consider "experimental", but many will cover laser acupuncture which is usually included under the patient's "therapy benefits."

I see this as an awesome opportunity to introduce the now "needleless and pain free" benefits of acupuncture to my patients.

Dr. Todd Austin, Virden, IL

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Headaches Gone In Six Minutes

Over the years, I've suffered from constant headaches ... and resolved those painful occurrences much like everyone else does ... with over-the-counter pain medications ... ignoring the fact that one common over-the-counter pain medication is now the #1 cause of liver failure in the United States.

When we purchased our Q1000, I started using Mode 2 on my head any and every time a headache flared up, and without fail, the headache would be completely gone within six minutes of using the Q1000. No more dangerous and damaging OTC pain medications for me ... my Q1000 is all I need!

Patricia Knox, Houston, TX

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**Neck Pain & Stiffness
Eliminated With Q1000**

My wife Jean has suffered from neck pain and stiffness for some time, and is unable to move her head from side-to-side without pain and "noise" in the neck. After using the Q1000 (Mode 1) she is able to move her head in both directions without any pain at all. Eugene Lachocki, Edgewater, FL

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**Mondo the Wonder Dog Survives
Terrifying Auto Accident**

During a recent walk with my husband, Mondo, our pit/heeler/lab mix ran out into the street and was hit by a small truck that was barreling down the highway. When I got to the vet's office, Mondo was laying on the table with a large cut running from the bottom of his collarbone down to his first rib. The wound was so deep that I could see the main artery pulsing next to the gash on his chest.

The vet informed us that Mondo would need surgery to close the wound ... but that nothing could be done immediately because he was in shock and his livery enzymes were "through the roof." Her suggestion was that he stay in the animal hospital overnight and be re-evaluated in the morning. We agreed ... until we found out that there would be no one in the hospital overnight. So, with an intravenous drip in place and some pain medications in hand, we took him home with us.

That night was one of the longest in my life ... checking and administering to Mondo every half hour ... including using the Q1000. As soon as I got him home, I started using the Q1000, and every hour or so, I'd give him another 3-minute cycle, lasering his heart, lungs, liver, head, spine, and of course, the entire length of the open wound. Each time I placed the Q1000 on him, he would look up at me, sigh, lean into the head of the laser a little bit, and then gently close his eyes. The next afternoon, Mondo had his operation ... over 100 stitches were required to close his wounds ... and we took him home again.

Mondo is now fine (hence the "Wonder Dog" addition to his name!), and the vet says she has never seen a dog with his type of injuries come out of the whole experience in such good shape and in such record time.

I believe the Q1000 saved Mondo's life ... and even better ... gave me back my canine companion!

Laurelee Roark, Clearlake Oaks, CA

Q1000 Helps To Correct Left/Right Brain Communication

A patient was having problems driving, and had to focus so intently that she would get severe tightness of the neck and back muscles. Based on testing, I concluded that her left and right brain were not communicating properly as her eyes tried to focus on the roads in front of her.

Normally, I would have done cranial work on her, but I decided to use only the Q1000 to see what would happen. Mode 2 of the Q1000 was used over the left/right brain, suboccipital as well as the spine down to the coccyx for a period of 12 minutes. To her surprise, and mine as well, all her muscle tension dramatically decreased and she was able to focus on my finger without hesitation.

So far, she has been treated 3 times and states she is able to drive a lot better without feeling sleeping or experiencing the previous muscle tension.

The Q1000 has become a very important and useful tool in my practice and has allowed me to work with patients in a way I was not able to before.

Dr. Zeya Alikhan, Peterborough, Ont. Canada

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Tess Recovers From Ruptured Disk Faster With Q1000

Tess, our 6-year old purebred female miniature dachshund, started crying out in obvious pain for not apparent reason on June 17, 2007. After some preliminary ... and unsuccessful treatment attempts using corticosteroids ... we were advised to consult with a veterinary neurologist.

Our neighbor, Dr. Zeya Alikhan, a highly regarded chiropractor offered to allow us to use his Q1000 on Tess. I am an engineer and “skeptical extraordinaire”, but was willing to try anything that might help Tess.

After 4 treatments of about 21 minutes each with the Q1000, considerable improvements in Tess’s condition were witnessed. She no longer yelped out in pain, and was able to move with much more ease.

Because there were still apparent abnormalities with her movement, we had her examined by a neurologist ... with a resulting

diagnosis of a ruptured disk between C2 and C3. Surgery was performed on July 6, 2007, and Dr. Alikhan again loaned us his Q1000 to treat the post-surgical inflammation. After just two treatments, Tess’s post-surgical progress improved dramatically. Her movements and activities seemed steadier and she was even able to shake herself when getting up ... something she hadn’t been able to do prior to the Q1000.

Thanks to the Q1000, both pre and post surgery, Tess has enjoyed a reduction of pain and inflammation and a more rapid return to her old self.

Bill Charters & Lisa Chenetz, Peterborough, Ont., Canada

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Some pretty amazing stories wouldn’t you agree?!

A lot of times, when I’m speaking to someone who is new to low level laser therapy and our products, the “too good to be true” monster rears its ugly head ... and/or the person I’m speaking with starts looking at me like one of the early day snake-oil salesmen.

As you can tell from these stories ... and the hundreds of others we have in our files ... laser therapy IS NOT too good to be true – it is true!

And our products can help people just like you get these kinds of far-reaching results for so many different kinds of health problems because ...

Laser Therapy Works At The Cellular Level And All Health Problems Start At The Cells

This is exactly why having your personal success story is so important!

These stories let others know there is hope for their health issues ... that they don’t have to be slaves to the typical “drug and cut” western medical mentality.

So please, please, please keep sending me your success stories.

Someone, somewhere will thank you for helping to educate them about the tremendous benefits of low level laser therapy!

And Your Winners Are!

1st Prize, General Health

“Gall Stones Gone After Laser Treatment” Dr. Jaison Golojuh

1st Prize, Pet Use

“Sasha Can’t Move...” Eugene Lackocki

1st Prize, Business Building

“QLasers add \$1400 Per Month...” Dr. Adam Story

1st Prize, Cosmetic

“Severe Folliculitis Infections...” Patricia Knox

The Grand Prize & A Free Q10 Laser Goes To

***“Unemployable & Facing A Group Home Due to Autism,
Our Son Now Holds A Job & Lives In His Own Apartment”***

Patricia Knox, Houston, TX

Congratulations to Patricia (and her son!) ... and **THANK YOU** to everyone who participated in this contest.

Your success stories will help countless others realize there are healthy, non-drug options available to them, so please, please, please keep them coming!

And don't forget that every time you tell your story to someone you should refer them into me so that when they buy their own laser, you'll get your 10% referral fee!